

Municipal Bond Monthly

NORTH AMERICA

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Strategy:

- Stay Cautious
- Favor High-Quality, Short/Neutral Duration
- Strengthen Portfolio Structure

Credit Quality: High

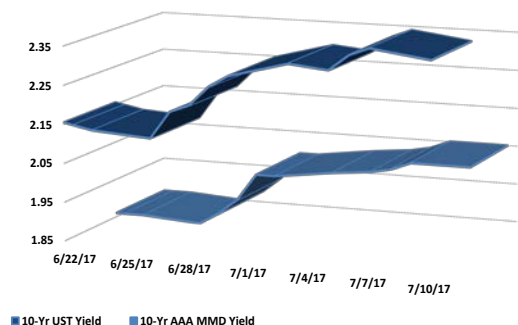
Favored Sectors: Please see our Sector Outlooks Table

Duration: Short-to-Neutral Duration Bond Ladder

Coupon Structure: Above Market (4.5% or Higher)

Monthly Credit Spotlight: *California*

Fig 1. Sudden Rate Rise On “Hawk Talk”



Source: Morgan Stanley Wealth Management Municipal Research & Strategy, Bloomberg, TM3 as of 7/11/17

The Heat Is On

Not so fast... Just when we thought we could turn our attention toward baseball, beaches, fireworks, and barbecues, the market reminded us we always need to keep our focus. After listing some of our concerns for the second half of the year last month, it felt as if everything was going according to plan—bond redemptions were healthy, demand was strong, interest rates were range bound, and issuers were completing their annual “supply push” to raise capital before the summer. In fact, we hoped an appropriate title for this month’s publication would be “A Welcome Respite” following this year’s eventful beginning, but some of our previously discussed concerns turned the heat on early, forcing us to redirect our focus. The question now is whether this heat continues or if we can enjoy a more mild and manageable summer...

As discussed last month in our Midyear Outlook, the first half of this year was a good one for municipal bond market performance, with the Bloomberg Barclays Municipal Bond Index posting a 3.56% total return. Not only did yield levels, credit spreads, and relative-value ratios all hover near post-election lows, but proposed tax reform and central bank monetary policy suggested the bond market was vulnerable to weakness in the second half of this year. Two weeks after we put pen to paper, European Central Bank President Mario Draghi delivered a forum speech viewed by many as a seminal shift in monetary policy. This “hawk talk” symbolized the possibility that waning central bank asset purchases may lessen the demand for fixed-income securities and encourage interest rates to rise. Consequently, global fixed-income markets experienced significant weakness and yield levels on the 10-year US Treasury and 10-year AAA MMD rose by 26 and 20 basis points, respectively. These developments are harbingers of what investors must remain cognizant of moving forward. If the broader rate environment continues to experience weakness, it will likely bring tax-exempt securities along with it.

Turning our focus toward municipals, the seasonal backdrop is changing and the market is currently influenced by dynamics that may mitigate this impact. On the demand front, IDC data exhibit that bond redemptions (called and maturing securities) finished June at +\$40 billion, with July and August’s forecasts also calling for aggressive results. Focusing on supply, this year’s “supply push” finished in-line with expectations as May and June closed with a strong \$74 billion in total issuance. Now that we’re venturing further into the summer, the market’s seasonal backdrop will likely become more constructive if redemptions bolster demand and supply declines. *However, UST price action and the global interest rate market often have a predominant influence on this asset class, which means municipals may outperform, but nominal yield levels may still rise.*

Before delving into our investment strategy, it’s important to review two

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developments which have surfaced since last month. We believe both are significant (but not systemic) moving forward.

First, Illinois recently passed an operating budget for the first time in two years. Though the budget does not fully address the state's fiscal challenges (specifically its large unfunded pension liabilities), its passage has been viewed positively for GO bondholders as the state is making progress toward stabilizing its position; however, investors should still anticipate volatility until the state passes a credible plan to address its long-term challenges. Overall, we do not believe Illinois' woes will cause a systemic market impact, but stress that the market's household-controlled buyer base may focus more on the pension challenges of select municipalities. As we will discuss shortly, this development only supports our advocacy for investing in high-quality securities.

Second, Standard & Poor's recently downgraded bond insurer National Public Finance Guarantee Corp. citing the firm's weaker business risk profile. We believe credit support provided by the monolines rated A3 or higher offers considerable value, but still advocate looking primarily toward the underlying ratings of municipal securities when evaluating creditworthiness. Should recent interest-rate weakness create an appealing entry point while S&P's downgrade causes National-insured paper to trade cheaper than what underlying ratings dictate (within our credit-rating parameters), we would view it as a buying opportunity.

Moving forward, our strategy focuses on three objectives at this time: (1) remain cautious, but still watch for any potential "hawk talk" entry points to very carefully add exposure; (2) focus on short-to-neutral duration, high-quality securities; and (3) look to complete any overdue portfolio maintenance.

As discussed earlier, the global rate environment is one of the most predominant influences on the asset class due to the arbitrage relationship that exists between USTs and tax-exempts. Even if muni seasonals are constructive, crossover investors may sell tax-exempt bonds to invest in USTs if yields rise considerably (and vice versa). Consequently, we'd stress that investors exercise caution in the event that recent price action represents the beginning of a broader, more significant market movement. This

dynamic, coupled with the topics discussed last month (tax reform and the Fed's balance sheet unwind, among others) encourage that investments should be completed carefully as the market is susceptible to weakness in the second half.

Second, and consistent with the recommendations of Morgan Stanley's Global Investment Committee, we continue to favor exposure to short-to-neutral duration, high-quality securities at this time. The reasons for this advocacy are twofold. We touched on the first in the last paragraph, as we remain concerned with the possibility of weakness later this year. Short-to-neutral duration securities (that pay above-market coupons) will likely hold their value more effectively than higher duration/longer final maturity bonds if interest rates rise, and should also be more defensive if bank and insurance company demand wanes if corporate income tax rates are reduced during reform. Additionally, the largest, highest-quality issuers boast stronger fiscal profiles that can be leveraged to manage challenges if they arise in a late cycle economy. We'd recommend exposure to a diversified blend of the sectors listed on page 3. Second, investors are currently being compensated less for risk-taking. As observed in Figures 2 and 4 on the next page, credit spreads hover near/through historical "tights" while the long end of the yield curve is now flatter. In fact, close to 83% of the curve is currently captured by year 13.

Finally, we'd be remiss to discourage investors from continuing any overdue portfolio maintenance. Though current liquidity is not as strong as in June, narrow credit spreads and a flatter yield curve indicate that investors can trade for shorter-maturity and/or higher-quality municipals. Keep in mind this is not an advocacy to sell simply for the sake of selling, but to use the currently "tight" market to move out of less appealing positions. Those investors looking to complete such trades this summer may wish to do so midweek when street liquidity tends to be better.

The heat is on. Just when we thought we could turn our focus toward the 4th of July holiday, the market threw us a summer "curveball." (We know, enough summer analogies!) That's OK, though... because we were ready for it. Enjoy the summer!

Monthly Credit Spotlight – California

As discussed in our [State of California Credit Synopsis](#), California's fiscal position is bolstered by its inherent dominion over the nation's largest economy and taxpayer base. Importantly, the state's fiscal profile has benefited from one of the nation's most robust recoveries, and its leadership has leveraged this progress to strengthen its position (Propositions 2, 30, and 55). Consequently, California's credit rating has been upgraded by three and four levels by S&P and Moody's, respectively, since 2009. The state's proactive management style is also apparent in its FY 2018 budget.

However, California's progressive income tax structure creates a dependence upon financial market performance and the state's highest earners. California's debt burden is also high (net tax-supported debt per capita and as a percentage of personal income),

its pension/employee benefit-related liabilities are sizeable, and funding uncertainties exist with Washington's leadership changes.

Overall, the state's fiscal profile continues to progress according to expectations. Further improvements in California's position may be challenging as: (1) the US economy may be in a late cycle; and (2) the state has already made considerable progress. (In fact, personal income and sales tax revenue collections have exhibited some signs of slowing.) However, California's fiscal profile is very strong and the state continues to practice proactive measures to bolster liquidity and address its liabilities. We believe investors should monitor macroeconomic developments and financial market performance (revenue cyclicality), changes to federal funding (ACA), and revenue growth trajectory. The state's overall outlook is stable while its position is of very strong credit quality.

Municipal Market Data

Fig 2. Munis Vs. USTs Close to Averages

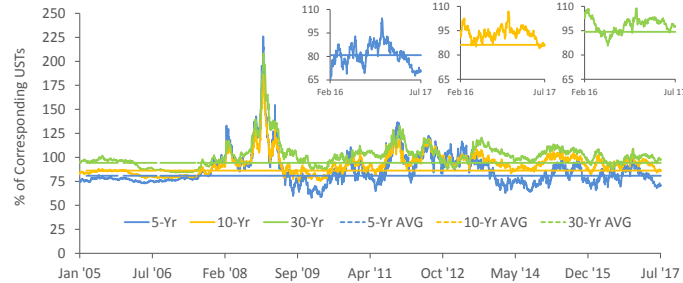


Fig 3. Less Compensation for Credit Risk



Fig 4. 10-Yr UST & 10-Yr AAA Yield Levels

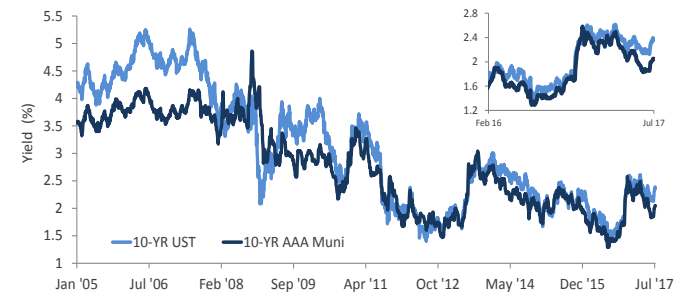


Fig 5. Municipal Bond Yield Curve—“Flatter” Long-End

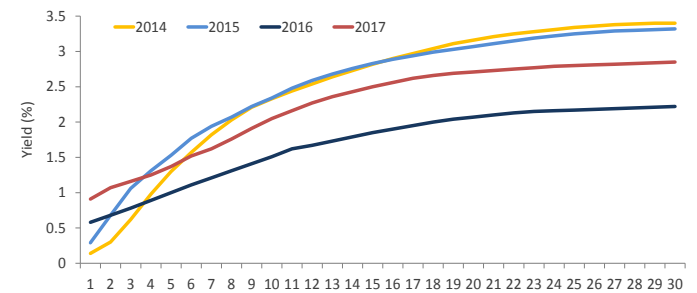


Fig 6. Pre-Summer Supply Push

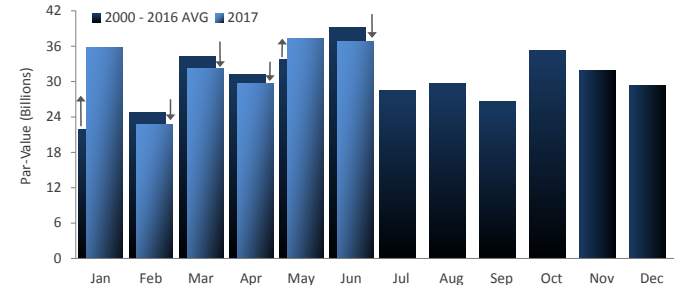
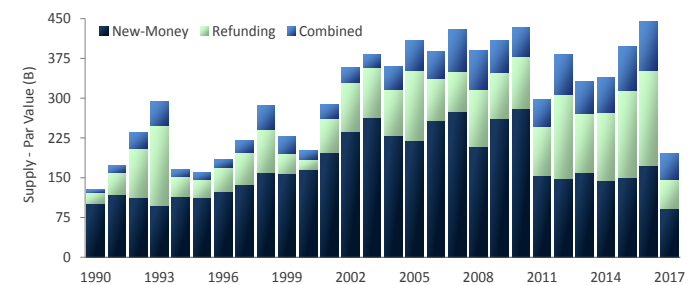


Fig 7. 2017 Supply Healthy; More New-Money, Less Refundings



Source: Morgan Stanley Wealth Management Municipal Research and Strategy, Thomson Reuters MMD, Bloomberg, *The Bond Buyer* as of 7/11/17

Fig 8. Sector Outlooks and Recommended Rating Parameters

Sector	Minimum Rating*	Commentary
State GO & State Appropriated	All	Pension and OPEB in the foreground. Volatility/downgrades continue, market access likely maintained. Be selective
Local GO	Aa1/AA+	State aid and pension challenges remain; we strongly advocate selectivity and favor high credit quality. Be cautious
Essential Service (Water & Sewer)	A2/A	Essential purpose beneficial, where applicable; capital needs may create select challenges
US Public Power	A2/A	Favorable non-cyclicality of revenues; evolving power markets and regulation may create select challenges
State Housing Finance Agencies	A2/A	Directly exposed (positively or negatively) to housing market momentum; diversified business models
Higher Education	A1/A+	We recommend higher-rated, well-established institutions due to student selectivity and price sensitivity
Transportation	A2/A	Bolstered by modest economic growth and lower oil prices. Some recession risk
Not-for-Profit Hospitals	Aa3/AA-	Recommend larger systems as a conservative choice. The future of the ACA remains unclear.
Tax-Secured / Dedicated-Tax	A1/A+	Generally less political risk. We prefer high-quality income, sales, and utility tax bonds with no commingling of revenues

*Table lists *minimum* credit rating recommended for buy-and-hold investors. (Please consider referenced rating with a stable outlook and/or higher rating.) Tactical decisions or whether a bond is over/undervalued should be evaluated on a case-by-case basis.

Moody's and S&P Ratings Scale

	Moody's	S&P
Investment Grade	Aaa	AAA
	Aa1	AA+
	Aa2	AA
	Aa3	AA-
	A1	A+
	A2	A
	A3	A-
	Baa1	BBB+
	Baa2	BBB
	Baa3	BBB-
High Yield	Ba1	BB+
	Ba2	BB
	Ba3	BB-
	B1	B+
	B2	B
	B3	B-
	Caa1	CCC+
	Caa2	CCC
	Caa3	CCC-
	Ca	CC
	C	C
	WR	D
	NR	NR

Source: Bloomberg

Credit ratings throughout this report are cited from Standard & Poor's and Moody's given they are two of the most widely followed credit agencies in the fixed income markets.

Credit quality is a measure of a bond issuer's creditworthiness, or ability to repay interest and principal to bondholders in a timely manner. The credit ratings shown throughout this report are based on each issuer's security rating as provided by Standard & Poor's and Moody's, as applicable. The credit quality of the issuers listed in this report **does not represent the stability or safety of the bonds**. Credit ratings shown range from AAA, being the highest, to D, being the lowest based on S&P's classification (the equivalent of Aaa and C, respectively, by Moody's). Ratings of BBB or higher by S&P (Baa or higher by Moody's) are considered to be investment grade-quality securities. Within Moody's classification, "WR" stands for "withdrawn rating." Reasons for withdrawals include: debt maturity, e.g., calls, puts, conversions, etc.; and business reasons, e.g., change in the size of a debt issue or the issuer defaults. "NR" stands for "not rated" by the agencies.

Risk Considerations

Bonds are subject to interest rate risk. When interest rates rise, bond prices fall; generally the longer a bond's maturity, the more sensitive it is to this risk. Bonds may also be subject to call risk, which is the risk that the issuer will redeem the debt at its option, fully or partially, before the scheduled maturity date. The market value of debt instruments may fluctuate, and proceeds from sales prior to maturity may be more or less than the amount originally invested or the maturity value due to changes in market conditions or changes in the credit quality of the issuer. Bonds are subject to the credit risk of the issuer. This is the risk that the issuer might be unable to make interest and/or principal payments on a timely basis. Bonds are also subject to reinvestment risk, which is the risk that principal and/or interest payments from a given investment may be reinvested at a lower interest rate.

Bonds rated below investment grade may have speculative characteristics and present significant risks beyond those of other securities, including greater credit risk and price volatility in the secondary market. Investors should be careful to consider these risks alongside their individual circumstances, objectives and risk tolerance before investing in high-yield bonds. High yield bonds should comprise only a limited portion of a balanced portfolio.

Interest on **municipal bonds** is generally exempt from federal income tax; however, some bonds may be subject to the alternative minimum tax (AMT). Also, municipal bonds acquired in the secondary market at a discount may be subject to the market discount tax provisions, and therefore could give rise to taxable income. Typically, state tax-exemption applies if securities are issued within one's state of residence and, if applicable, local tax-exemption applies if securities are issued within one's city of residence. The tax-exempt status of municipal securities may be changed by legislative process, which could affect their value and marketability.

Because of their narrow focus, **sector investments** tend to be more volatile than investments that diversify across many sectors and companies.

Yields are subject to change with economic conditions. Yield is only one factor that should be considered when making an investment decision.

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(as of date **June 30, 2017**)

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Closed-End Fund (CEF) Rating Category	CEF Coverage Universe		Investment Banking Clients (IBC)		
	Count	% of Total	Count	% of Total IBC	% of Rating Category
Overweight/Buy	34	35.8%	15	44.1%	44.1%
Equal-weight/Hold	43	45.3%	13	38.2%	30.2%
Underweight/Sell	18	18.9%	6	17.7%	33.3%
Total	95	100.0%	34	100.0%	

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